

Message Text

PAGE 01 STATE 203516

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PAGE 02 STATE 203516

SUBJECT: EASTERN EUROPE ECONOMIC/COMMERCIAL OFFICERS'
CONFERENCE, SEPTEMBER 27-30, 1976

USEC FOR HOFFMAN

USNATO FOR PAPENDORP

1. TENTATIVE AGENDA FOR EASTERN EUROPE ECONOMIC/COMMERCIAL OFFICERS' CONFERENCE, SEPT. 27-30, IS NOW EXPANDED TO THREE AND ONE-HALF DAYS AND IS SPECIFICALLY TAILORED TO ANTICIPATED PARTICIPATION OF THREE-FIVE KNOWLEDGEABLE CONGRESSIONAL STAFF MEMBERS ON FIRST DAY AND ONE-HALF, SEPTEMBER 27-28. KICKOFF ON MONDAY AT 1400 HOURS MAY REQUIRE REARRANGEMENT OF SOME TRAVEL PLANS.

2. CONFERENCE ORGANIZERS REGRET ANY INCONVENIENCE CAUSED BY EARLIER OPENING OF CONFERENCE AND REQUEST THOSE PARTICIPANTS ARRIVING BY AIR TO CABLE REVISED ITINERARIES WITH INFO COPY TO CONGEN MUNICH. FISCAL DATA WILL FOLLOW ON OR ABOUT SEPTEMBER 1.

3. AGENDA BELOW INCLUDES TENTATIVE ASSIGNMENTS FOR FIELD PARTICIPANTS. PANELISTS' PRESENTATIONS ARE NOT TO EXCEED (N.T.E.) 10 MINUTES, UNLESS OTHERWISE NOTED. INSTRUCTIONS FOR MODERATORS AND RAPORTEURS WILL FOLLOW LATER.

4. ACTION REQUESTED: POSTS' COMMENTS ON AGENDA AND ASSIGNMENTS ARE INVITED, TO BE RECEIVED IN WASHINGTON NO LATER THAN C.O.B. MONDAY, AUGUST 23. ALL PARTICIPANTS BRINGING DEPENDENTS ARE URGED TO NOTIFY DEPARTMENT OF THEIR ROOM REQUIREMENTS BY CABLE BY AUGUST 23. ORGANIZERS WOULD ALSO APPRECIATE CONFIRMATIONS, TO THE EXTENT POSSIBLE AT THIS TIME, OF PARTICIPATION BY DEPUTY CHIEFS OF MISSION.

5. AGENDA AND TENTATIVE FIELD ASSIGNMENTS.

A. MONDAY, SEPTEMBER 27, 1976

1400 ---- WELCOME AND OPENING REMARKS

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PAGE 03 STATE 203516

1415 ---- COUNTRY PERSPECTIVES

----- BULGARIA

----- CZECHOSLOVAKIA

----- GERMAN DEMOCRATIC REPUBLIC

----- HUNGARY

----- YUGOSLAVIA

----- FIELD ASSIGNMENTS: DCM FROM EACH POST AND/OR

----- E/C COUNSELLOR AS APPROPRIATE.

1530 ---- COUNTRY PERSPECTIVES

----- PEOPLE'S REPUBLIC OF CHINA

----- POLAND

----- ROMANIA
----- SOVIET UNION

----- FIELD: DCM FROM EACH POST AND/OR E/C COUNSEL-
----- LOR, AS APPROPRIATE -- NTE 15 MINUTES EACH.

1715 ---- REMARKS BY AMBASSADOR HILLENBRAND (TENTATIVE).

1830 ---- INFORMAL RECEPTION

B. TUESDAY, SEPTEMBER 28, 1976

0830 ---- ENVIRONMENT FOR EAST-WEST TRADE POLICY
----- AN EXECUTIVE BRANCH VIEW
----- A LEGISLATIVE BRANCH VIEW

----- PROSPECTS FOR O.E.C.D. INITIATIVES
----- A VIEW FROM THE FIELD

----- FIELD: PANELIST--MATLOCK (VIEW FROM FIELD)
----- RAPPORTEUR--MONTGOMERY

1030 ---- COFFEE BREAK

1045 ---- FINANCING OF EAST-WEST TRADE
----- CREDIT POSITION OF THE EASTERN COUNTRIES
----- IMPLICATIONS OF THE EAST-EUROPEAN DEBT
----- COMPETITION IN EXPORT FINANCING
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PAGE 04 STATE 203516

----- A VIEW FROM THE FIELD

----- FIELD: PANELIST--LAMBERTY (VIEW FROM THE FIELD)
----- RAPPORTEUR--BACHMAN

1230 ---- LUNCHEON

1400 ---- EXPORT CONTROL AND TRANSFER OF TECHNOLOGY
----- DEFENSE SCIENCE BOARD TASK FORCE (BUCY) REPORT
----- ON EXPORT OF U.S. TECHNOLOGY -- TECHNOLOGY
----- TRANSFER AND THE U.S. DOMESTIC ECONOMY
----- EXPORT CONTROL MACHINERY AND PROCEDURE CHANGES
----- STATUS OF EXPORT ADMINISTRATION RENEWAL LEGIS-
----- LATION -- LIKELY CHANGES
----- EMBASSY CONCERNS
----- REVIEW OF SIGNIFICANT CASES

----- FIELD: MODERATOR--FROWICK
----- PANELIST--SCISSORS (EMBASSY CONCERNS)
----- RAPPORTEUR--THOMAS

1630 ---- COFFEE BREAK

1645 ---- U.S. SAFEGUARDS APPLICABLE TO IMPORTS FROM THE
----- EAST
----- POTENTIAL PROBLEMS DUE TO INCREASED EXPORTS FROM
----- EAST TO WEST
----- WHAT SAFEGUARDS TO USE: RELEVANCE OF ANTI-
----- DUMPING AND COUNTERVAILING DUTIES; MARKET
----- DISRUPTION CLAUSES
----- LEGISLATIVE CONSIDERATIONS

----- FIELD: PANELIST--C. BROWN (POTENTIAL PROBLEMS)

1800 ---- ADJOURNMENT

C. WEDNESDAY, SEPTEMBER 29, 1976

0830 ---- U.S. AGRICULTURE INTERESTS IN COMMUNIST MARKETS
----- OUTLOOK FOR EAST-WEST AGRICULTURAL TRADE AND
----- PRODUCTION
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PAGE 05 STATE 203516

----- GOVERNMENT-TO-GOVERNMENT BILATERAL AGRICULTURAL
----- RELATIONS
----- THE AGRICULTURE FUNCTION IN THE EMBASSY
----- U.S.D.A.'S MARKET DEVELOPMENT ACTIVITIES,
----- INCLUDING C.C.C. FINANCING

----- FIELD: MODERATOR--MATLOCK
----- PANELIST--BACHMAN (AGRICULTURE FUNCTION
----- IN THE EMBASSY)
----- RAPPORTEUR--HERTZBERG

1015 ---- COFFEE BREAK

1030 ---- USIA SUPPORT OF ECONOMIC/COMMERCIAL OBJECTIVES
----- ASSISTANCE IN TRADE PROMOTION AND DEVELOPMENT
----- MEDIA SERVICES AND SPECIAL TECHNIQUES

----- FIELD: MODERATOR--MUDD

1130 ---- CAREER MANAGEMENT AND ASSIGNMENTS

----- FIELD: NONE

1230 ---- LUNCHEON

1400 ---- CAREER DEVELOPMENT FOR FOREIGN SERVICE LOCAL
----- PERSONNEL

----- FIELD: PANELIST--BACHMAN (EMBASSY'S NEEDS, NTE

----- 5 MINUTES)

----- RAPPORTEUR--LAMBERTY

1430 ---- RESOURCE MANAGEMENT AND TRADE PROMOTION ACTIVI-
----- TIES

----- FIELD: MODERATOR--BROWN

----- WORKSHOP: MARKET INFORMATION AND RESEARCH

----- WORKSHOP A LEADER: FROWICK

----- WORKSHOP A: BACHMANN, HERTZBERG, SCISSORS,
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PAGE 06 STATE 203516

----- THOMAS

----- WORKSHOP: TRADE PROMOTION PRACTICES AND PROBLEMS

----- WORKSHOP B LEADER: VIETS

----- WORKSHOP B: BLACK, FARRAND, PARKER, VONTILLIUS

----- WORKSHOP: RESOURCE MANAGEMENT

----- WORKSHOP C LEADER: YORK

----- WORKSHOP C: LAMBERTY, MONTGOMERY, SKOUG

1600 ---- COFFEE BREAK

1615 ---- WORKSHOP SUMMARY PRESENTATIONS AND FORMULATION
----- OF CONFERENCE RECOMMENDATIONS

----- FIELD: MODERATOR--BROWN

----- WORKSHOP LEADER PRESENTATIONS--FROWICK,
----- VIETS, YORK

1800 ---- ADJOURNMENT

D. THURSDAY, SEPTEMBER 30, 1976

0830 ---- INDUSTRIAL COOPERATION AND COMPENSATION ARRANGE-
----- MENTS

----- USEFULNESS TO U.S. COMPANIES

----- SYNOPSIS OF BEWT RESEARCH ON INDUSTRIAL COOPERA-
----- TION/COMPENSATION ARRANGEMENTS

----- INDUSTRIAL COOPERATION AND COMPENSATION ARRANGE-
----- MENT PROSPECTS -- EMBASSY VIEWS

----- FIELD: MODERATOR--VIETS

----- PANELIST--SKOUG (EMBASSY VIEWS ON PROS-
----- PECTS)

1015 ---- COFFEE BREAK

1030 ---- BUSINESS FACILITATION PROBLEMS

----- ACCREDITATION OF U.S. FIRMS AND RELATED PROBLEMS

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PAGE 07 STATE 203516

----- LIMITATIONS ON COMMERCIAL TRAVEL - VISA PROBLEMS

----- HOTEL SHORTAGES

----- U.S. GOVERNMENTAL/PRIVATE SECTOR RELATIONSHIP

----- WITH FOREIGN TRADE ORGANIZATIONS

----- ADDITIONAL OR EXPANDED COMMERCIAL OFFICERS IN

----- THE U.S. -- QUID-PRO-QUO CONCEPT

----- GENERAL ATTITUDE TOWARD JOINT STOCK COMPANIES

----- IN THE U.S. OR THIRD COUNTRIES

----- FIELD: PANELIST--FARRAND (ACCREDITATION OF U.S.

----- FIRMS AND LIMITATIONS ON COMMERCIAL

----- TRAVEL)

----- RAPPORTEUR--PARKER

1130 ---- USE OF BILATERAL COMMISSIONS, JOINT COUNCILS, AND

----- OTHER ENTITIES IN SUPPORT OF U.S. TRADE AND

----- INVESTMENT OBJECTIVES

----- PROGRESS AND OUTLOOK FOR EXISTING GOVERNMENTAL

----- JOINT COMMISSIONS - PROBLEMS AND OUTLOOK FOR

----- CREATION OF ADDITIONAL COMMISSIONS

----- PROGRESS AND OUTLOOK FOR EXISTING BILATERAL

----- CHAMBER OF COMMERCE COUNCILS AND OUTLOOK FOR

----- CREATION OF SAME WITH THE GERMAN DEMOCRATIC

----- REPUBLIC

----- PROGRESS AND OUTLOOK FOR THE U.S.-U.S.S.R. TRADE

----- AND ECONOMIC COUNCIL AND THE NATIONAL COUNCIL

----- FOR U.S.-CHINA TRADE

----- OUTLOOK FOR FORMATION OF AMERICAN CHAMBERS OF

----- COMMERCE IN NONMARKET ECONOMY COUNTRIES AND

----- THEIR RELATIONSHIP TO OTHER ESTABLISHED COUN-

----- CILS

----- FIELD: PANELISTS (5 MINUTES EACH)--MONTGOMERY

----- AND SCISSORS (PROGRESS AND OUTLOOK FOR

----- BILATERAL CHAMBER COUNCILS AND PROS-

----- PECTS FOR FORMATION OF AMCHAMS IN NON-

----- MARKET ECONOMIES--VIEWS FROM THE FIELD)

----- RAPPORTEUR--BLACK

1230 ---- LUNCHEON

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1400 ---- P.R.C. - U.S.S.R. RELATIONS

----- POLITICAL OVERVIEW

----- ECONOMIC OVERVIEW

----- FIELD: MODERATOR--FELDMAN

----- PANELISTS (NTE 15 MINUTES EACH)--MATLOCK

----- AND THOMAS

1515 ---- ECONOMICS AND POLITICS IN EAST-WEST RELATIONS

----- WESTERN TOOLS AND OBJECTIVES

----- EASTERN TOOLS AND OBJECTIVES

----- THE POLITICO/ECONOMIC POWER BALANCE

----- FIELD: MODERATOR--POLANSKY

----- PANELIST--FROWICK (POWER BALANCE)

1645 ---- COFFEE BREAK

1730 ---- CONFERENCE SUMMARY AND CLOSING REMARKS

1800 ---- CONFERENCE ENDS

E. FRIDAY, OCTOBER 1, 1976

SUBMISSION OF REPORTS BY PANEL MODERATORS AND RAPPORTEURS

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